IN THE NATURE OF ABRIDGED PROSPECTUS - MEMORANDUM CONTAINING SALIENT FEATURES OF THE RED HERRING PROSPECTUS This is an abridged prospectus containing salient features of the red herring prospectus of Swiggy Limited (the "Company") dated October 28, 2024 filed with the Registrar of Companies, Karnataka at Bengaluru read with addendum dated October 29, 2024 (the "RHP" or "Red Herring 9X 🗉 Prospectus"). You are encouraged to read greater details available in the RHP, which is available at https://www.sebi.gov.in/sebiweb/home/HomeAction. D M <u>do?doListing=yes&sid=3&ssid=15 & smid=11</u>. Unless otherwise specified all capitalised terms used herein and not specifically defined bear the same meaning as ascribed to them in the RHP. This abridged prospectus is not for distribution outside India. (Please scan this QR code to view the RHP) THIS ABRIDGED PROSPECTUS CONSISTS OF FOUR PAGES OF BID CUM APPLICATION FORM ALONG WITH INSTRUCTIONS AND EIGHT PAGES OF ABRIDGED PROSPECTUS. PLEASE ENSURE THAT YOU HAVE RECEIVED ALL THE PAGES. Please ensure that you have read the RHP, the preliminary international wrap dated October 28, 2024 together with the RHP (the "Preliminary Offering Memorandum") (if outside India), this abridged prospectus ("Abridged Prospectus") and the general information document for investing in public offer ("GID") undertaken through the Book Building Process before applying in the Offer (as defined below). The investors are advised to retain a copy of the RHP/Abridged Prospectus for their future reference. You may obtain a physical copy of the Bid cum Application Form and the RHP from the Stock Exchanges, Syndicate Member, Registrar to the Offer, Registrar and Share Transfer Agents ("RTAs"), Collecting Depository Participants ("CDPs"), Registered Brokers, Bankers to the Offer, Investors' Associations or Self Certified Syndicate Banks ("SCSBs"). You may also download the RHP from the website of Securities and Exchange Board of India ("SEBI") at www.sebi.gov.in, at the websites of National Stock Exchange of India Limited ("NSE") and BSE Limited ("BSE", and together with NSE, the "Stock Exchanges") at www.nseindia.com and www.bsendia.com, respectively, and the websites of our Company at www.swiggy.com and at the websites of the BRLMs at https://investmentbank. kotak.com, www.jpmipl.com; www.online.citibank.co.in/rhtm/citigroupglobalscreen1.htm; www.business.bofa.com/bofas-india; www.jefferies.com; www.icicisecurities.com and www.avendus.com Swiggy SWIGGY LIMITED Corporate Identity Number: U74110KA2013PLC096530; Date of Incorporation: December 26, 2013 **REGISTERED AND CORPORATE OFFICE CONTACT PERSON EMAIL AND TELEPHONE** WEBSITE No. 55, Sy No. 8-14, Ground Floor, I&J M. Sridhar Email: secretarial@swiggv.in www.swiggy.com Block, Embassy Tech Village, Outer Ring Road, Company Secretary and Compliance Officer Tel: + 91 95907 56603 Devarbisanahalli, Bengaluru 560 103, Karnataka, India OUR COMPANY DOES NOT HAVE AN IDENTIFIABLE PROMOTER DETAILS OF THE OFFER TO THE PUBLIC Fresh Issue Size Offer for Sale **Total Offer** Eligibility and Equity Shares Reservation among QIBs, RIBs, NIBs and Eligible Employees Type Size Size Share Reservation OIBs NIBs RIBs **Eligible Employees** Up to 750,000 Equity Not less than 75% of Not more than 15% of Not more than 10% of Up to 750,000 Equity Up to 175,087,863 Fresh Fresh Issue of up to Up to [•] Shares aggregating the Net Offer shall be the Net Offer, or the Net the Net Offer or the Net Shares Equity Shares Equity Shares • equity shares of Issue and Offer for face value of ₹1 each aggregating up to of face value of up to ₹[•] million available for allocation Offer less allocation to Offer less allocation to ("Equity Shares") **₹•**] million ₹1 each to OIBs. OIB Bidders and RIBs OIB Bidders and NIBs Sale shall be available for aggregating up to aggregating up ₹<u>44,990 million</u> to ₹ [•] million allocation The Equity Shares are proposed to be listed on BSE Limited ("BSE") and National Stock Exchange of India Limited ("NSE", and together with BSE, the "Stock Exchanges"). For the purposes of the Offer, the Designated Stock Exchange shall be NSE (the "Designated Stock Exchange"). DETAILS OF THE OFFER FOR SALE BY SELLING SHAREHOLDERS

	DETAILS OF THE OFFER FOR SALE DI SELLING SHAREHOLDERS										
Name of the Selling Shareholder	Туре	Number of Equity Shares Offered	Weighted average cost of acquisition								
		(₹ in Million)	per Equity Share (in ₹) <sup>*#^</sup>								
Accel India IV (Mauritius) Limited	Corporate Selling Shareholder	Up to 10,572,706 Equity Shares aggregating up to ₹ [•] million	11.17								
Apoletto Asia Ltd	Corporate Selling Shareholder	Up to 1,696,504 Equity Shares aggregating up to ₹ [•] million	13.98								
Alpha Wave Ventures, LP	Corporate Selling Shareholder	Up to 5,573,473 Equity Shares aggregating up to ₹ • million	178.90								
Coatue PE Asia XI LLC	Corporate Selling Shareholder	Up to 3,885,413 Equity Shares aggregating up to ₹ • million	101.49								
DST EuroAsia V B.V.	Corporate Selling Shareholder	Up to 5,621,668 Equity Shares aggregating up to ₹ • million	94.75								
Elevation Capital V Limited	Corporate Selling Shareholder	Up to 7,396,253 Equity Shares aggregating up to ₹ • million	11.44								
Inspired Elite Investments Limited	Corporate Selling Shareholder	Up to 6,747,246 Equity Shares aggregating up to ₹ • million	90.81								
MIĤ India Food Holdings B.V.	Corporate Selling Shareholder	Up to 109,096,540 Equity Shares aggregating up to ₹ [•] million	131.15								
Norwest Venture Partners VII-A-Mauritius	Corporate Selling Shareholder	Up to 6,406,307 Equity Shares aggregating up to ₹ [•] million	14.82								
Tencent Cloud Europe B.V.	Corporate Selling Shareholder	Up to 6,327,243 Equity Shares aggregating up to ₹ • million	165.47								
*As certified by Manian and Rao, Chartered Accountants by	their certificate dated October 28, 2024, #Calculated (	on a fully diluted basis ^ The amount paid on the acauisition of the CCPS has been considere	d as the basis for arriving at the cost of acquisition of Fauity								

\*As certified by Manian and Rao, Chartered Accountants by their certificate dated October 28, 2024. #Calculated on a fully diluted basis. ^ The amount paid on the acquisition of the CCPS has been considered as the basis for arriving at the cost of acquisition of Equity Shares. For a complete list of all Selling Shareholders' on page 23 of the RHP.

PRICE BAND, MINIMUM BID LOT & IND	ICATIVE TIMELINES
Price Band	₹ 371 <sup>^</sup> to ₹ 390 <sup>°</sup> per Equity Share of face value of ₹ 1/- each. <sup>^</sup> A discount of ₹ 25 Per Equity Share is being offered to Eligible Employees Bidding in the Employee Reservation Portion.
Minimum Bid Lot Size	38 Equity Shares and in multiples of 38 Equity Shares thereafter
Anchor Investor Bidding Date	Tuesday, November 5, 2024
Bid/Offer Opens On <sup>(1)</sup>	Wednesday, November 6, 2024
Bid/ Offer Closes On <sup>(2)</sup>	Friday, November 8, 2024
Finalisation of Basis of Allotment with the Designated Stock Exchange	On or about Monday, November 11, 2024
Initiation of refunds (if any, for Anchor Investors)/unblocking of funds from ASBA Account*	On or about Monday, 11, 2024
Credit of Equity Shares to dematerialized accounts of Allottees	On or about Tuesday, November 12, 2024
Commencement of trading of the Equity Shares on the Stock Exchanges	On or about Wednesday, November 13, 2024
(1) Our Company and Selling Shareholders, in consultation with the BRLMs, may consider participation by Anchor Investors. The Anchor Investor Rid/Offer Period shall be one Working Day to	wior to the Bid/ Offer Opening Date in accordance with the SEBI ICDR Regulations

(1) Our Company and Selling Survey of the United States of the Unit of the Uni

until the date on which the blocked amounts are unblocked. The Bidder shall be compensated in the manner specified in the SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P2021/24801/M dated March 16, 2021, as amended pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P2021/24801/M dated March 16, 2021, as amended pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P2021/24801/M dated March 16, 2021, as amended pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P2021/24801/M dated March 16, 2021, as amended pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P2021/24801/M dated March 16, 2021, as amended pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P2021/24801/M dated March 16, 2021, as amended pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P2021/24801/M dated March 16, 2021, as amended pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P2021/24801/M dated March 16, 2021, as amended pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P2021/24801/M dated March 16, 2021, as amended pursuant to SEBI/HO/CFD/DIL2/CIR/P2021/24801/M dated March 16, 2021, as amended pursuant to SEBI/HO/CFD/DIL2/CIR/P2021/24801/M dated March 16, 2021, as amended pursuant to SEBI/HO/CFD/DIL2/CIR/P2021/24801/M dated March 16, 2021, as amended pursuant to SEBI/HO/CFD/DIL2/CIR/P2021/24801/M dated March 16, 2021, as amended pursuant to set exects and se

# WEIGHTED AVERAGE COST OF ACQUISITION OF ALL SHARES TRANSACTED IN THREE YEARS, EIGHTEEN MONTHS AND ONE YEAR IMMEDIATELY PRECEDING THE DATE OF THIS RED HERRING PROSPECTUS:

Period	Weighted average cost of acquisition	Cap Price is 'X' times the Weighted	Range of acquisition price: Lowest Price-
	(in ₹)*	Average Cost of Acquisition	Highest Price (in ₹)**
Last one year	Nil	Nil	NA
Last eighteen months	357.87	1.09	357.87 - 357.87
Last three years	60.86	6.41	Nil - 357.87

Beddyn ar Corporation of CCPS to Equity Shares.
\*\*As certified by Manian and Rao, Chartered Accountants by their certificate dated October28, 2024.

The Equity Shares have not been and will not be registered under the United States Securities Act of 1933, as amended (the "U.S. Securities Act") or any other applicable law of the United States and may not be offered or sold within the United States or to, or for the account or benefit of, U.S. Persons as defined in Regulation S under the U.S. Securities Act ("U.S. Persons") except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act and applicable state securities laws. Accordingly, the Equity Shares are only being offered and sold (a) to persons in the United States or to or for the account or benefit of, U.S. Persons, in each case that are both "qualified institutional buyers" (as defined in Rule 144A under the U.S. Securities Act and "qualified purchasers" (as defined under the U.S. Investment Company Act) in reliance on Section 3(c)(7) of the U.S. Investment Company Act; or (b) outside the United States to investors that are not U.S. Persons nor persons acquiring for the account or benefit of U.S. Persons in offshore transactions in reliance on Regulation S under the U.S. Securities Act and the applicable laws of the jurisdiction where those offers and sales occur.

#### **RISK IN RELATION TO THE FIRST OFFER**

This being the first public issue of Equity Shares of our Company, there has been no formal market for the Equity Shares. The face value of the Equity Shares is  $\gtrless1$  each. The Floor Price and Cap Price, determined by our Company, in consultation with the BRLMs, and the Offer Price determined by our Company, in consultation with the BRLMs, on the basis of assessment of market demand for the Equity Shares by way of the Book Building Process, as stated under "Basis for Offer Price" beginning on page 162 of the RHP, in accordance with the SEBI ICDR Regulations, should not be considered to be indicative of the market price of the Equity Shares after the Equity Shares are listed. No assurance can be given regarding active and/or sustained trading in the Equity Shares nor regarding the price at which the Equity Shares will be traded after listing.

#### GENERAL RISK

Investments in equity-related securities involve a degree of risk and investors should not invest any funds in the Offer unless they can afford to take the risk of losing their entire investment. Investors are advised to read the risk factors carefully before taking an investment decision in the Offer. For taking an investment decision, investors must rely on their own examination of our Company and the Offer, including the risks involved. The Equity Shares in the Offer have not been recommended or approved by SEBI, nor does SEBI guarantee the accuracy or adequacy of the contents of this Red Herring Prospectus. Specific attention of the investors is invited to *"Risk Factors"* beginning on page 33 of the RHP and on page 9 of this Abridged Prospectus.

#### PROCEDURE

You may obtain a physical copy of the Bid-cum-Application Form and the RHP from the Stock Exchanges, Syndicate Members, Registrar to the Offer, Registrar and Share Transfer Agents ("**KTAs**"), Collecting Depository Participants ("**CDPs**"), Registered Brokers, Bankers to the Offer, Investors' Associations or Self Certified Syndicate Banks ("**SCSBs**").

If you wish to know about processes and procedures applicable to the Offer, you may request for a copy of the RHP and/or the GID from the Book Running Lead Managers or download it from the website of SEBI at www.sebi.gov.in, the websites of NSE and BSE at www.nseindia.com and www.bseindia.com respectively and the website of Book Running Lead Managers at i.e., Kotak Mahindra Capital Company Limited at https://investmentbank.kotak.com; J.P. Morgan India Private Limited at www.jpmipl.com; Citigroup Global Markets India Private Limited at www.jonine.citibank.co.in/rhtm/citigroupglobalscreen1.htm; BofA Securities India Limited at www.business.bofa.com/bofas-india; Jefferies India Private Limited at www.jefferies.com; ICICI Securities India at www.icicisecurities.com and Avendus Capital Private Limited at www.avendus.com

#### PAST PRICE INFORMATION OF BRLMs

Sr. No	Issuer name	Name of the BRLM	+/- % change in closing price, [+/- % change in closing benchmark] 30 <sup>th</sup> calendar days from listing 90 <sup>th</sup> calendar days from listing 180 <sup>th</sup> calendar days from listing					
			30 <sup>th</sup> calendar days from listing	90 <sup>th</sup> calendar days from listing	180 <sup>th</sup> calendar days from listing			
	Hyundai Motor India Limited	Kotak, JP Morgan, Citi	Not applicable	Not applicable	Not applicable Not applicable			
2	Western Carriers (India) Limited	Kotak	-20.69%, [-5.80%]	Not applicable	Not applicable			
3	Northern Arc Capital Limited	Citi, Isec	-7.15% [-5.80%]	Not applicable	Not applicable			
4	Bajaj Housing Finance Limited	Kotak, BofA	+99.86%,[-1.29%]	Not applicable	Not applicable			
5	Premier Energies Limited	Kotak, Isec	+146.93% [+2.07%]	Not applicable Not applicable	Not applicable Not applicable			
		JP Morgan	$+146.9\%$ , $[+2.1\%]^3$	Not applicable	Not applicable			
6	Brainbees Solutions Limited	Kotak, BofA, Avendus	+37.49%, [+3.23%]	Not applicable	Not applicable			
7	Ola Electric Mobility Limited	Kotak, Citi, BofA, Isec	+44.17%, +1.99%	Not applicable	Not applicable			
8	Akums Drugs and Pharmaceuticals Ltd	Citi	+29.01% [+5.03%]	Not applicable	Not applicable			
		Isec	+32.10% [+5.03%]	Not Applicable	Not Applicable			
9	Ceigall India Limited	Isec	-4.89% [+3.05%]	Not applicable	Not applicable			
10	Emcure Pharmaceuticals Limited	Kotak, Jefferies	+27.94%, [-0.85%]	+32.18%, [+1.94%]	Not applicable			
		JP Morgan	+27.9%, [-0.9%]	+32.1%, [1.9%]	Not applicable			
11	Aadhar Housing Finance Limited	Citi	+25.56% [+5.40%]	+33.70% [+9.67%]	Not applicable			
12	Indegene Limited	Citi	+24.28% [+5.25%]	+26.60% [+10.24%]	Not applicable			
	č	JP Morgan	+24.3%, [+5.3%]	$+26.9\%$ , $[+10.2\%]^2$	Not applicable			
13	TBO Tek Limited	Jefferies	+69.94% [+5.40%]	+84.90% [+9.67%]	Not applicable			
	Allied Blenders and Distillers Limited	Isec	+9.68% [+3.43%]	+21.28% [+8.52%]	Not applicable			
15	Stanley Lifestyles Limited	Isec	+55.96% [+2.91%]	+31.29% [+7.77%]	Not applicable			
16	Tata Technologies Limited	BofA	+136.09%, [+7.84%]	+115.24%,[+9.12%]	+49.90%,[+11.63%]			
17	Honasa Consumer Ltd.	JP Morgan	+17.6%, [+7.9%]	+34.8%, [+12.6%]	+29.7%. [+15.8%]			
18	India Shelter Finance Corporation Limited	Citi	+17.64% [+1.48%]	+10.50% [+4.28%]	+41.91% [+10.95%]			
19	Blue Jet Healthcare Ltd.	JP Morgan	+4.1%. [+6.0%]	+10.1%, [+14.5%]	+11.2%, [+18.1%]			
20	Entero Healthcare Limited	Jefferies	-19.65% [+0.30%]	-19.84% +0.77%	-2.19% [+9.02%]			

#### SWIGGY LIMITED

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Cu No	I		Nome of the DDI M	+/- % change in closing price, [+/- % change in closing benchmark]				
Sr. No	Issuer name		Name of the BRLM	30 <sup>th</sup> caler	<u>+/- % change in</u> idar days from listing	90 <sup>th</sup> calenda	<u>1+/- % change in</u> ir davs from listi	ng 180 <sup>th</sup> calendar days from listing
21	Concord Biotech Limited		Jefferies	+30	6.82% [+4.57%]	+83.9	1% [+1.89%]	+88.78% [+12.60%]
$ \begin{array}{r}   22 \\   23 \\   24 \\   25 \\   26 \\   27 \\   \end{array} $	Mankind Pharma Limited		Jefferies		7.61% [+2.52%]	+74.1	3% [+6.85%]	+64.36% [+5.28%]
23	TVS Supply Chain Solutions Ltd.		JP Morgan	+	8.7%, [+1.5%]		<u>[], [+1.3%]</u>	(7.5%), [+13.4%]
24	KFin Technologies Limited		Jefferies BofA	-1;	<u>3.55% [-3.22%]</u> 3.49%[-4.41%]	-24.5	<u>6% [-6.81%]</u> )%,[+10.13%]	<u>-4.48% [+2.75%]</u> -27.99%,[+13.53%]
23	Delhivery Limited Global Health Limited		Jefferies		<u>3.23% [-0.03%]</u>		<u>1%,[+10.15%]</u> 14% [-3.47%]	+61.67% [-0.52%]
20	Life Insurance Corporation of Ind		BofA		7.24%,[-3.27%]		2%,[+9.47%]	+33.82%, [+13.76%]
28	Campus Activewear Limited	14	BofA	+11	1.92%, [+0.70%]	+41 7	1%, [+6.72%]	+91.04%, +11.14%
Notes: 1. Disclosures 2. For 30th, 9 3. Nifty 50 ind 4. Not applicat	subject to recent 7 issues (initial public offerings) in cu th, 180th calendar days from listed day have been take ex is considered as the Benchmark Index, NSE being th ble – where the relevant period has not been completed	rrent financial year and two pre n as listing day plus 29, 89 and e designated stock exchange and	ceding financial years managed by each BRLM 179 calendar days and in the event any day fa I S&P BSE SENSEX index is considered as the i	with common issue ills on a holiday, th Benchmark Index, s	es disclosed once te price/index of the immediately prece BSE being the designated stock exchan	ding working day has b ge	een considered	
					AD MANAGER			
Tel: +9	Mahindra Capital Company Li 1 22 4336 0000 swiggy.ipo@kotak.com r Grievance ID: kmccredressal@	Vkotak. Tel: +91 E-mail: Investor	gan India Private Limited 22 6157 3000 SWIGGY_IPO@jpmorgan.cc Grievance ID: investorsmb jpmorgan.com	om I D. E	Citigroup Global Marl Limited Fel: +91 22 6175 9999 E-mail: swiggyipo@citi nvestor Grievance ID	l.com	Te E In	ofA Securities India Limited d: +91 22 6632 8000 mail: dg.swiggy_ipo@bofa.com vestor Grievance ID: dg.india_ erchantbanking@bofa.com
Tel: +9 E-mail:	s India Private Limited 1 22 4356 6000 Swiggy.IPO@jefferies.com		ICICI Securities Limit Tel: +91 22 6807 7100 E-mail: swiggy.ipo@ici	icisecurities	.com	Tel: +9 E-mail:	s Capital Private 1 22 6648 0050 swiggy.ipo@aven	
Investo	r Grievance ID: jipl.grievance@	jefferies.com	Investor Grievance ID	: customero	care@icicisecurities.cor	n <b>Investo</b>	r grievance ID: i	investorgrievance@avendus.com
Name (	of Syndicate Members	Kotak Securities	Limited; Spark Institutional I	Fauities Pri	ivate Limited			
	of Registrar to the Offer	Link Intime Indi	a Private Limited		Truce Emilieu			
	č	Tel: +91 810 811	4949; E-mail: swiggy.ipo@	linkintime.	co.in; Investor grievar	ice ID: swigg	y.ipo@linkintime.	.co.in
	of Statutory Auditor		P, Chartered Accountants					
Name (	of Credit Rating Agency and	As this is an Offe	r of Equity Shares, credit ra	ating is not	required.			
the rati	<u>ng or grading obtained, if any</u> f Debenture Trustee	As this is an Offs	r of Equity Shares, the appo	ointmont of	dahantura trustaas is r	at required		
	ertified Syndicate Banks or	The banks register	red with SERI, which offer	the facility	v of ASRA services (	i) in relation	to ASRA where	the Bid Amount will be blocked by
SCSB(s	a synulcate Danks of	authorising an SC	SB a list of which is availab	ble on the v	vebsite of SEBI at www	v sebi gov in/s	ebiweb/other/Othe	erAction do?doRecognisedFni=ves∈
0000(0	)	tmId=34 and upda	ited from time to time and a	it such othe	r websites as may be p	rescribed by S	SEBI from time to	o time, (ii) in relation to UPI Bidders
		using the UPI Me	chanism, a list of which is a	available or	n the website of SEBI	at www.sebi.g	ov.in/sebiweb/oth	the Bid Amount will be blocked by erAction.do?doRecognisedFpi=yes∈ o time, (ii) in relation to UPI Bidders ter/OtherAction.do?doRecognisedFpi=
N O	ו מו זי מי י	Vest mmid=40.91	na linaatea trom time to tim	ie and at sil	ion other wensites as m	nav ne prescri	Ned by NEBL Trop	n time to time
Non-Sy	ndicate Registered Brokers	Bidders can subn	it ASBA Forms in the Offe	er using the	e stockbroker network	of the stock	exchange, 1.e., th	n unit to the Registered Brokers at the PI Bidders), including details such as the respective websites of the Stock "beginning at page 445 of the RHP. D. SEBI/HO/CFD/DIL2/CIR/2019/85
		nostal address tel	ephone number and e-mail a	address is i	provided on the websit	es of the BSF	and the NSE on	the respective websites of the Stock
		Exchanges (www.	bseindia.com and www.nseir	ndia.com) F	For further details, see	section titled	"Offer Procedure'	" beginning at page 445 of the RHP.
Self-Ce	rtified Syndicate Banks and	In accordance with	SEBI Circular No. SEBI/HO	)/CFD/DÍL2	2/CIR/P/2019/76 dated .	June 28, 2019,	SEBI Circular No	o. SEBI/HO/CFD/DIL2/CIR/P/2019/85
mobile	applications enabled for UPI iism	i daled July 20, 201	9 and SEBI Circular No. SE	CBI/HU/UFI	D/DIL2/CIK/P/2022/43	dated April 5.	2022. UPI Blade	ers Bidding using the UPI Mechanism
Mechai	lism	may apply through the dollar	h the SCSBs and mobile a	applications	whose names appears	on the webs	ite of the SEBI,	i.e., (www.sebi.gov.in/sebiweb/other/ do?doRecognisedFpi=yes&intmId=43)
		for mobile applica	itions, respectively, as update	ted from tin	ne to time	/SCUIWCU/U	iici/OuiciAcuoii.	uo uo keelogiiiseur pi-yesæinninu-43)
Syndica	te SCSB Branches	In relation to Bid	s (other than Bids by Ancho	or Investors	s and RIBs) submitted	under the AS	BA process to a	member of the Syndicate, the list of
~		branches of the SC	CSBs at the Specified Locatio	ons named b	by the respective SCSBs	s to receive de	posits of Bid cum	Application Forms from the members
		of the Syndicate	is available on the website	e of the SE	BI (www.sebi.gov.in/s	ebiweb/other/(	OtherAction.do?do	Application Forms from the members oRecognisedFpi=yes&intmId=35) and
		updated from time	to time. For more informati	ion on such	branches collecting Bi	d cum Applic	ation Forms from	the Syndicate at Specified Locations,
Pagista	red Brokers	the list of the De	gistered Brokers aligible to	.III/Seb1Web/	<u>ouner/OunerAction.do?</u>	iokecognisedt	pi=yes&intmid=3	35, as updated from time to time. ephone number and e-mail address, is
registe	ICU DIUNCIS	provided on the v	rebsites of the Stock Exchan	accept ASD	wheeindia.com and ww	ans such as p w.nseindia.co	m, as undated fro	om time to time.
link(s) obtain brokers	provided on the websites of the Stock Exchanges at www.bseindia.com and www.nseindia.com, as updated from time to time. ils regarding website address(es)/ s) from which the investor can n a list of RTAs, CDPs and stock ers who can accept applications investors, as applicable: "Description of the CDPs eligible to accept ASBA Forms at the Designated RTA Locations, including details such as address, telephone number and ne-mail address, is provided on the websites of the respective Stock Exchanges at www.bseindia.com/Static/PublicIssues/RtaDp.aspx and http://www nseindia.com/products-services/initial-public-offerings-asba-procedures, respectively, as updated from time to time. The list of the CDPs eligible to accept ASBA Forms at the Designated CDP Locations, including details such as their name and contact detail is provided on the websites of the respective Stock Exchanges at www.bseindia.com/Static/PublicIssues/RtaDp.aspx and http://www.nseindia.com/ products-services/initial-public-offerings-asba-procedures, respectively, as updated from time to time. The list of the CDPs eligible to accept ASBA Forms at the Designated CDP Locations, including details such as their name and contact detail is provided on the websites of the respective Stock Exchanges at www.bseindia.com/Static/PublicIssues/RtaDp.aspx and http://www.nseindia.com/ products-services/initial-public-offerings-asba-procedures, respectively, as updated from time to time. For further details, see "Offer Procedures beginning on page 445 of the RHP.							
					N IDENTIFIA	DI E_DD4	MOTED	
		OUR COMP	ANY DOES NOT I	HAVE A	AN IDENTIFIA	BLE PR(	INDIER	

# **BUSINESS OVERVIEW AND STRATEGY**

Company Overview: Swiggy is a consumer-first technology company offering users an easy-to-use convenience platform, to browse, select, order and pay for food ("Food Delivery"), grocery and household items ("Instamart"), and have their orders delivered to their doorstep through on-demand delivery partner network. Our platform can be used to make restaurant reservations ("Dineout") and for events bookings ("SteppinOut"), avail product pick-up/ drop-off services ("Genie") and engage in other hyperlocal commerce (Swiggy Minis, among others) activities. Product/Service offering: We have five business segments – (i) Food Delivery; (ii) Out-of-home Consumption, covering dining out and events; (iii) Quick Commerce covering on-demand delivery of grocery and household items, (iv) Supply Chain and Distribution covering business-to-business ("B2B") supplies, warehousing, logistics and distribution for wholesalers and retailers, and (v) Platform

Innovations covering our new initiatives and offerings, such as Swiggy Genie, Swiggy Minis, among others.

SWIGGY LIMITED 5

#### Key Performance Indicators ("KPI") :

(₹ in million, unless otherwise stated)

Sr.	Particulars	Unit	As of and for the t	nree months ended	As of and	for the financial v	ear ended
No.			June 30, 2024	June 30, 2023	March 31, 2024	March 31, 2023	March 31, 2022
Swi	gy Platform	1	oune 00, 1011	oune 00, 1010			
1	B2C Total Orders	(# in million)	213.92	182.39	760.18	648.65	495.80
2	B2C GOV	(in ₹ million)	101,895.86	82,771.86	349,690.75	277,405.18	201,222.59
3	Consolidated Gross Revenue	(in ₹ million)	34,772.87	26,938.48	123,203.14	94,796.89	68,604.44
4	Consolidated Adjusted EBITDA	(in ₹ million)	(3,478.00)	(4,868.96)	(18.355.67)	(39,103,37)	(32,337.62)
5	Average Monthly Transacting Users	(# in million)	15.99	13.88	14 29	12.67	10.26
6	Average Monthly Transacting Users Average Monthly Transacting Delivery Partners	(#)	457,249	350,280	<u>14.29</u> 392,589	322,819	243,496
Ž	Platform Frequency	(#)	4.50	4.42	4.48	4.34	4.14
Foo	d Delivery Total Orders	I(")	11001				
8	Total Orders	(# in million)	155.98	141.00	577.74	516.87	454.14
ğ	GOV	(in ₹ million)	68,083.44	59,587.43	247,174.41	215,170.76	184,788.26
10	AOV&	(₹ per order)	436	423	428	416	407
11	Gross Revenue	(in ₹ million)	17.296.30	14,545,32	60.815.51	51.792.05	44,298.07
12	Contribution Margin (as a percentage of GOV)	(in %)	6.40%	5.24%	5.72%	2.94%	1.59%
13	Adjusted EBITDA Average Monthly Transacting Users	(in ₹ million)	578.43	<u>5.24%</u> (431.95)	(471.80)	(10.349.93)	(14.095.17)
14	Average Monthly Transacting Users	(# in million)	14.03	12.56	12.73	11.57	9.86
15	Average Monthly Transacting Restaurant Partners	(#)	223,671	183,138	196,499	174,598	129,036
Out	of-home Consumption			· · · · ·	, , , , , , , , , , , , , , , , , , , ,	, ,	,
16	Total Transactions	(# in million)	2.03	1.86	6.98	3.30	-
17	GOV	(in ₹ million)	6,571.95	5,769.28	21,830.67	11,050.75	-
18	ĂŎV&	(₹ per order)	3,236	3,099	3,129	3,344	-
19	Gross Revenue	(in ₹ million)	467.03	311.25	1,571.86	776.86	-
20	Contribution Margin (as a percentage of GOV)	(in %)	3.49%	2.78%	2.45%	1.20%	-
21	Contribution Margin (as a percentage of GOV) Adjusted EBITDA	(in ₹ million)	(131.57)	(490.13)	2.45% (1,735.96)	(1,372.06)	(65.22)
22	Average monthly Active Restaurants	(#)	33,352	22,889	26,575	10,426	-
Qui	ck Commerce						
23	Total Orders	(# in million)	55.90	39.53	175.46	128.48	41.66
24	GOV	(in ₹ million)	27,240.47	17,415.15	80,685.67	51,183.67	16,434.33
25	AOV&	(₹ per order)	487	441	460	398	394
$\frac{26}{27}$	Gross Revenue	(in ₹ million)	4,033.85	2,123.05	10,877.00	5,472.75	1,242.23
27	Contribution Margin (as a percentage of GOV)	(in %)	(3.18)%	(7.50)%	(6.01)%	(23.55)%	(32.26)%
28	Adjusted FRITDA	(in ₹ million)	(3,179.15) 5.24	(3,121.09)	(13,090.94)	(20,267.59)	(8,832.56)
<u>2</u> 9	Average Monthly Transacting Users	(# in million)	5.24	3.89	4.24	3.20	1.10
30	Active Dark Stores	(#)	557	421	523	421	301
Sup	ply Chain and Distribution		10 (00				
31	Revenue*	(in ₹ million)	12,682.57	9,475.81	47,796.05	32,863.47	14,653.00
<u>32</u>	Adjusted EBITDA	(in ₹ million)	(578.91)	(426.62)	(1,867.20)	(2,954.98)	(3,015.49)
Plat	form Innovations		000 10	400.081	0.1.(0.80)	0.001 = (1	0.411.44
33	Gross Revenue	(in ₹ million)	293.12	483.05	2,142.72	3,891.76	8,411.14
34	Adjusted EBITDA ded for presentation nurposes : * represents revenue from operations for Supply Chain and Distri	(in ₹ million)	(166.80)	(399.17)	(1,189.77)	(4,158.81)	(6,329.18)

 

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 Circos Revenue
 L14-L2
 Assume the providence of the providen and results of operations - Non-GAAP Financial Measures" on page 369 of the RHP for more details.

Revenue Segmentation of our top 3, top 5 and top 10 customers: Not Applicable.

Revenue Segmentation by geographies: Not Applicable, since we primarily generate all revenue from operations from India

Geographies served : India

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Industries served: Hyperlocal Industry

Intellectual Property: We have numerous trademarks registered under classes, 38, 35 and 9. For details, please see "Intellectual Property - Our Business" on page 232 of the RHP Market Share: NA

Manufacturing Plant: Not applicable

Employee Strength: As of June 30, 2024, our Company had 5,401 permanent employees.

		OUR MANAGEMENT	
Name	Designation	Experience and Educational Qualification	Other directorship
Anand Kripalu	Chairman and Independent Director	He holds a bachelor's of technology degree in electrical engineering from Indian Institute of Technology Madras and a post graduate diploma in management from Indian Institute of Management Calcutta. He also holds certification in advanced management program by The Wharton School, University of Pennsylvania. He is currently the managing director and global chief executive officer at EPL Limited. He was previously associated with Diageo in India - United Spirits Limited for 8 years. Further, he was also associated with Cadbury Schweppes Asia Pacific, Hindustan Lever Limited, and DCM Data Products. He was awarded the "Lifetime Achievement Award" at the 8th edition of the Indian Marketing Awards by exchange4media	Limited; • United Breweries Limited Foreign Companies: Nil
Sriharsha Majety		He holds a bachelor's degree in engineering in electrical and electronics engineering from Birla Institute of Technology and Science, Pilani and a post graduate diploma in management from Indian Institute of Management, Calcutta. He has more than 10 years of experience in our Company. He was awarded the 'Entrepreneur of the Year 2019' at 'The Economic Times Awards for Corporate Excellence' by The Economic Times in November, 2019.	Foreign Companies: Nil
Lakshmi Nandan Reddy Obul	Whole-time Director - Head of Innovation	He has more than 10 years of experience in our Company. He holds a master's degree in science (honors) in physics from Birla Institute of Technology and Science, Pilani. He has previously worked with Intellectual Capital Advisory Services Pvt. Ltd. (Intellecap) as an associate, business consulting.	Supr Infotech Solutions Private Limited Foreign Companies: Nil
Shailesh Vishnubhai Haribhakti	Independent Director	He is a member of the Institute of the Chartered Accountants of India, an associate member of the Association of Certified Fraud Examiners and a certified financial planner under the Financial Planning Standards Board India. He is a certified internal auditor under the Institute of Internal Auditors, Inc. He has cleared final examination of the Institute of Cost and Works Accountants of India. He has been conferred the Global Competent Boards Designation by Competent Boards Inc. He has an experience of more than 15 years due to his previous association with Blue Star Limited, L&T Finance Holdings Limited, Raymond Limited, Ambuja Cements Limited and Torrent Pharmaceuticals Limited.	Adani Total Ĝas Limited; • Bajaj Electricals Limited; • Bharat Clean Rivers Foundation • Brookprop Management Services Private Limited; • Cnergyis Infotech India Private Limited; • Continuum Green Energy Private Limited; • Future Generali India Insurance Company Limited; • Future Generali India Life Insurance Company Limited; • Gaja Trustee Company Private Limited; • GovEva Private Limited; • IBS Fintech India Private Limited; • Mirae Asset Investment Managers (India) Private Limited; • Planet People and Profit Consulting Private Limited; • Protean E-gov Technologies Limited; • Rapidue Technologies Private Limited; • Stair Digital Private Limited; • TVS Motor Company Limited; • YCWI Green Solutions Private Limited Foreign Companies: Nil
Sahil Barua	Independent Director	He holds a bachelor's degree in technology from National Institute of Technology Karnataka, Surathkal and a post graduate diploma in management from Indian Institute of Management, Bangalore. He is the co-founder and chief executive officer of Delhivery Limited for over 11 years and has previously worked with Bain and Company India Private Limited as a consultant for over 2 years.	Private Limited Foreign Companies: • Delhivery HK Pte. Ltd; • Delhivery
Suparna Mitra	Director	She holds a bachelor's degree in electrical engineering from Jadavpur University and a post graduate diploma in management from Indian Institute of Management, Calcutta. She is the chief executive officer of the watches and wearables division of Titan Company Limited ("Titan") and has been associated with Titan for 18 years and also serves on the Board of Governors for the Indian Institute of Management, Kozhikode for 5 years. Further, she has previously served on the board of Tata Power Solar Systems Ltd. She has been recognised on many platforms including Fortune Most Powerful Women in Business, Business Today - The Most Powerful Women in Business, BW Businessworld Most Influential Women 2022 and ET Femina Most Promising Women Leaders Award in 2022, India's Impactful CEO 2023 by ET Edge And Most Powerful Women by Business Today 2023.	Industries; • Titan Engineering and Automation Limited Foreign Companies: Nil
Anand Daniel	Nominee Director (Non-Executive) <sup>#</sup>		Health Private Limited; • Rupeek Fintech Private Limited; • Sanghvi Beauty & Technologies Private Limited; • Valuedrive Technologies Private Limited; • Vedantu Innovations Private Limited; • Zinka Logistics Solutions Limited Foreign Companies: • Eruditus Learning Solutions Pte Ltd; • Niyo Solutions Inc; • Sense Talent Labs, Inc
Ashutosh Sharma	Nominee Director (Non- Executive)**	He holds a bachelor's degree in electronic engineering from Banaras Hindu University and a master's degree in business administration from the Booth School of Business at the University of Chicago. He is currently associated with MIH Internet India Private Limited as Investment Partner, Growth+ and has been associated with the Prosus Group for more than 7 years. He was previously associated with Norwest Venture Partners as a vice president and Qualcomm India Private Limited.	Indian Companies: • API Holdings Limited; • Idisha Info Labs Private Limited

Name	Designation	Experience and Educational Qualification	Other directorship
Sumer Juneja	Nominee Director	He holds a bachelor's of science from the London School of Economics and Political	Indian Companies: • ANI Technologies Private Limited; •
	(Non-Executive)*	Science, University of London. He is currently the managing partner and head of Europe	Lenskart Solutions Private Limited; • Sorting Hat Technologies
		Middle East and Africa (EMEA) and India at SB Investment Advisers (UK) Limited. He	Private Limited; • Oravel Stays Limited
		was previously associated with entities affiliated to SB Investment Advisers (UK) Limited	Foreign Companies: • Automate Holdings S.A.R.L; • Content
		for 4 years. NVP Venture Capital India Private Limited as a director for more than 9 years.	Square S.A.S; • Eruditus Learning Solutions Pte Ltd; • Rimac
			Group D.O.O
Roger Clark	Nominee	He holds a bachelor's of arts in economics from the University of Texas and master of	Indian Companies: Nil
Rabalais	Director (Non-	arts in the field of economics from the Harvard University. He is currently associated with	Foreign Companies: • Dante International S.A.; • Delivery
	Executive)**	Prosus Services B.V. and has been associated with the Prosus Group for more than 10 years.	Hero SE; • iFood Holdings B.V.; • M.I. Payments B.V.; • MIH
			B2C Holdings B.V.; • MIH Food Delivery Holdings B.V.; •
			MIH Food Holdings B.V.; • MIH India Food Holdings B.V.; •
			MIH India Holdings Limited.; • Movile International Holdings
			B.V.; • Movile Mobile Commerce Holdings B.V.; • Multiply
			Singapore Pte. Ltd.; • Takealot Online (RF) (Pty) Ltd.
* Nominee of SoftBank.; # No	ominee of Accel Entities.; ** Nor		

For further details in relation to our Board of Directors, see "Our Management" beginning on page 259 of the RHP.

#### **OBJECTS OF THE OFFER**

#### The Offer comprises the Fresh Issue and the Offer for Sale.

**Offer for Sale:** The object of the Offer for Sale is to allow the Selling Shareholders to sell an aggregate of up to 175,087,863 Equity Shares aggregating up to  $\mathfrak{E}[\bullet]$  million held by them. Each Selling Shareholder shall be entitled to its respective portion of the proceeds of the Offer for Sale, after deducting its proportion of the Offer-related expenses and the relevant taxes thereon. Our Company will not receive any proceeds from the Offer for Sale and the proceeds received from the Offer for Sale will not form part of the Net Proceeds. For further details of the Offer for Sale, see "*The Offer*" on page 71 of the RHP.

Fresh Issue: The details of the proceeds of the Fresh Issue are set forth below:

(in ₹ million)

The source of the process of the free sources of the free sources of the sources	(
Particulars	Estimated amount
Gross Proceeds of the Fresh Issue	44,990.00
(Less) Expenses in relation to the Fresh Issue	
Net Proceeds*	

\*To be determined upon finalisation of the Offer Price and updated in the Prospectus prior to filing with the RoC.

#### Requirement of funds and utilization of Net Proceeds

We propose to utilise the Net Proceeds towards funding the following objects:

- 1. Investment in our Material Subsidiary, Scootsy, for repayment or pre-payment, in full or in part, of certain or all of its borrowings;
- 2. Investment in our Material Subsidiary, Scootsy, for: (a) expansion of our Dark Store network for our Quick Commerce segment through setting up of Dark Stores; and (b) making lease / license payments for Dark Stores;
- 3. Investment in technology and cloud infrastructure;
- 4. Brand marketing and business promotion expenses for enhancing the brand awareness and visibility of our platform, across our segments; and
- 5. Funding inorganic growth through unidentified acquisitions and general corporate purposes.

#### (Collectively, the "Objects").

In addition to the Objects, our Company also expects to receive the benefits of listing of the Equity Shares on the Stock Exchanges, including enhancement of our Company's brand name and creation of a public market for our Equity Shares in India.

The main objects clause of the respective memoranda of association of our Company and its Material Subsidiary, enables us to: (i) undertake the activities presently carried out by our Company and its Material Subsidiary; and (ii) undertake the activities proposed to be funded from the Net Proceeds, as applicable.

#### Proposed schedule of implementation and deployment of Net Proceeds

We propose to deploy the Net Proceeds towards the Objects in accordance with the estimated schedule of implementation and deployment of funds set forth in the table below:

(in ₹ million)

					(111 ( 11111011)
Dautanlan	Estimated amount proposed to	E	stimated utilisation	on of Net Proceed	s
Particulars	be financed from Net Proceeds	Fiscal 2025	Fiscal 2026	Fiscal 2027	Fiscal 2028
Investment in our Material Subsidiary, Scootsy, for repayment or pre-payment,	1,648.00	1,648.00	-	-	-
in full or in part, of certain or all of its borrowings		,			
in full or in part, of certain or all of its borrowings Investment in our Material Subsidiary, Scootsy, for: (a) expansion of our Dark	11,787.00	750.00	3,677.00	4,058.00	3,302.00
Store network for our Quick Commerce segment through setting up of Dark			,	,	ŕ
Stores; and (b) making lease / license payments for Dark Stores					
(a) expansion of our Dark Store network for our Quick Commerce segment	7,554.00	453.00	2,428.00	2,747.00	1,926.00
through setting up of Dark Stores			, ,	,	,
(b) making lease / license payments for Dark Stores	4,233.00	297.00	1,249.00	1,311.00	1,376.00
Investment in technology and cloud infrastructure	7,034.00	355.00	2,177.00	2,418.00	2,084.00
Brand marketing and business promotion expenses for enhancing the brand	11,153.00	615.00	3,319.00	3,590.00	3,629.00
awareness and visibility of our platform, across our segments	,		,	,	,
Funding inorganic growth through unidentified acquisitions and general	[•]	[•]	[•]	[•]	[•]
corporate purposes <sup>(1)(2)</sup>					
Total	•]	[•]	[•]	[•]	
(1) The cumulative amount to be utilised for general composes and funding inorganic growth through unidentified acquisitions shall	not averaad 35% of the Groce Proceede. The amount to be util	ead for each of (a) funding in	organic growth through unident	ified acquisitions: and (b) gang	nl comorata nurnocae chall not

(1) The cumulative anount to be utilised for general corporate purposes and funding inorganic growth through unidentified acquisitions shall not exceed 35% of the Gross Proceeds. The amount to be utilised for each of: (a) funding inorganic growth through unidentified acquisitions; and (b) general corporate purposes shall not exceed 35% of the Gross Proceeds.

(2) To be finalized upon determination of the Offer Price and updated in the Prospectus prior to filing with the RoC.



Means of finance: The Objects are proposed to be funded from the Net Proceeds. Accordingly, we confirm that there is no requirement to make firm arrangements of finance under the SEBI ICDR Regulations through verifiable means towards at least 75% of the stated means of finance, excluding the Net Proceeds to be raised from the Fresh Issue and existing identifiable internal accruals, as prescribed under the SEBI ICDR Regulations.

Details and reasons for non-deployment or delay in deployment of proceeds or changes in utilisation of issue proceeds of past public offers / rights issues, if any, of the Company in the preceding 10 years: Not Applicable

Terms of Issuance of Convertible Security, if any: Not Applicable

Name of Monitoring Agency: CRISIL Ratings Limited

Shareholding pattern on date of filing RHP: The details of shareholding pattern of our Company as on the date of the Red Herring Prospectus are set forth below

Name	Number of Equity Shares	Percentage of the pre-Offer Equity Share capital (%)
Promoter and Promoter Group	N.A.	Ň.A.
Public	2,123,066,748	100.00%
Total	2,123,066,748	100.00%

#### Number of Equity Shares proposed to be sold by Selling Shareholders

The table below sets forth the number of Equity Shares proposed to be sold by the Selling Shareholders

S. No.			Number of Off	fered Shares	S. No.	Selling Shareholder		Number of Offered Shares
1.	Accel India IV (Mauritius) Limited	U	p to 10,572,706	Equity Shares	13.	Lynks Shareholders' Trust	U	o to 138,975 Equity Shares
2.	Alpha Wave Ventures, LP	U	p to 5,573,473	Equity Shares		MIH India Food Holdings B.V.	U	o to 109,096,540 Equity Shares
	Apoletto Asia Ltd	U	p to 1,696,504	Equity Shares	15.	Norwest Venture Partners VII-A-Mauritius	U	o to 6,406,307 Equity Shares
		U	p to 1,241,816	Equity Shares	16.	Tencent Cloud Europe B.V.	U	o to 6,327,243 Equity Shares
5.	Coatue PE Asia XI LLC	U	p to 3,885,413	Equity Shares			U	o to 1,123,320 Equity Shares
6.	DST Asia VI	U	p to 1,031,116	Equity Shares	18.	West Street Global Growth Partners (Singapore) Pte. Ltd.	U	o to 698,477 Equity Shares
7.	DST EuroAsia V B.V.	U	p to 5,621,668	Equity Shares	19.	West Street Global Growth Partners Emp (Singapore) Pte.Ltd.	U	o to 65,196 Equity Shares
	Elevation Capital V Limited		p to 7,396,253		20.	Lakshmi Nandan Reddy Obul	U	o to 1,745,746 Equity Shares
	Goldman Sachs Asia Strategic Pte. Ltd.	. U	p to 134,868 Ec	uity Shares	21.	Rahul Jaimini	U	o to 1,163,830 Equity Shares
10.	Harmony Partners (Mauritius) Ltd.	U	p to 626,729 Ec	uity Shares	22.	Samina Hamied	U	o to 27,520 Equity Shares
		U	p to 2,021,171	Equity Shares	23.	Sriharsha Majety	U	to 1,745,746 Equity Shares
12.	Inspired Elite Investments Limited	U	p to 6,747,246	Equity Shares				

#### SUMMARY OF SELECTED FINANCIAL INFORMATION DERIVED FROM OUR RESTATED CONSOLIDATED FINANCIAL STATEMENTS

The following details are derived from the Restated Consolidated Financial Information as at June 30, 2024, June 30, 2023, March 31, 2024, March 31, 2023 and March 31, 2022:

	(in < million, unless otherwise stated)						
Particulars	As at and for the three	As at and for the three	As at and for the	As at and for the	As at and for the		
	months ended June	months ended June	Financial Year ended	Financial Year ended	Financial Year ended		
	30, 2024	30, 2023	March 31, 2024	March 31, 2023	March 31, 2022		
Equity share capital	38.09	26.57	30.06	26.57	8.56		
Other Equity	(76,495.80)	(69,046.02)	(77,848.09)	(65,085.87)	(32,964.86)		
Total income	33,101.11	25,096.50	116,343.49	87,144.53	61,197.77		
Revenue from operations	32,222.17	23,898.18					
Loss for the period/year	(6,110.07)	(5,640.84)	(23,502.43)	(41,793.05)			
Basic earnings per equity share (in ₹)	(2.76)	(2.58)	(10.70)		(18.62)		
Diluted earnings per equity share (in ₹)	(2.76)	(2.58)	(10.70)	(19.33)	(18.62)		
Total borrowings	2,566.11	-	2,111.86		-		
Net Worth	74,449.92	86,605.97	77,914.61	90,566.12			
Return on Net Worth (%)	(8.21)	(6.51)	(30.16)				
Net Asset Value per Equity Share (in ₹)	33.61	39.61	35.48	41.88	62.96		

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#### **INTERNAL RISK FACTORS**

Below mentioned risks are the top 5 risk factors as per the RHP. For further details, see "Risk Factors" on page 33 of the RHP.

- 1. We have incurred net losses in each year since incorporation and have negative cash flows from operations. If we are unable to generate adequate revenue growth and manage our expenses and cash flows, we may continue to incur significant losses.
- 2. If we fail to retain our existing user base or fail to acquire new users in a cost-effective manner, our business, financial condition and results of operations could be adversely affected.
- 3. Attracting and retaining delivery partners is critical to our business, and failure to do so in a cost-effective way may have an adverse effect on our business, financial condition and results of operations.
- 4. If we fail to retain our existing or acquire additional restaurant partners, merchant partners and brand partners in a cost-effective manner, our business, financial condition and results of operations could be adversely affected. Further, if partners on our platform try to pass on increased operating costs to users, users may decrease the frequency with which they interact on our platform and order volumes on our platform may decline.
- Managing our Dark Stores is critical to our Quick Commerce business and failure to do so in a cost-effective way may have an adverse effect on our business, financial condition and results of operations.

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(in ₹ million unloss otherwise stated

#### S - MEMORANDUM OF ABRIDGED CONTAINING IERRING PROSP

### SUMMARY OF OUTSTANDING LITIGATIONS, CLAIMS AND REGULATORY ACTION

A summary of outstanding litigation proceedings as on the date of this Red Herring Prospectus as disclosed in the section titled "Outstanding Litigation and Material Developments" A. beginning on page 394 of the RHP in terms of the SEBI ICDR Regulations is provided below:

Name of entity	Criminal proceedings	Claims in relation to		Material civil litigations	Aggregate amount involved				
		tax proceedings	proceedings		(in ₹ million)^				
Company			* *						
By our Company	3	-	-	-	-				
Against our Company	4	24	4	-	3,606.56*				
Directors <sup>#</sup>									
By our Directors	-	-	-	-	-				
Against our Directors	2	-	3	-	-				
Subsidiaries									
By Subsidiaries	1	-	-	-	-				
Against Subsidiaries	1	6	3	-	359.52				
∧ to the actent quantifiable									

^ to the extent quantifiable. # Excluding matters which also involve our Company and Subsidiaries, as applicable. \*Tax demand is nil, since the Company and Subsidiaries, as applicable, had losses in the respective years.

#### B. Brief details of top 5 material outstanding litigations against the Company and amount involved, as applicable.

Sr. No.	Particulars	Amount involved
1	The Food Safety Officer, Kamrup (Metro) Guwahati (the "Officer") filed a complaint dated March 20, 2020 (the "Complaint") against our Company and others,	Not quantifiable
	before the Chief Judicial Magistrate, Kamrup (Metro) Guwahati, under section 26(2)(iii) and section 63 of the Food Safety and Standard Act 2006 ("FSS Act")	•
	basis a notice dated April 4, 2019 issued by the Officer and the subsequent reply dated April 5, 2019 filed by our Company. It was alleged in the Complaint	
	that our Company failed to produce certain licenses, namely the (i) Guwahati Municipal Corporation Trade License and (ii) E-commerce license, required for	
	running the business activities in accordance with section 31(1) of the FSS Act and regulation 2.1.2(1) of the Food Safety and Standard (License and Registration	
	of Food Business) Regulations, 2011, thereby, allegedly running such business activities without having received such licenses. The matter is currently pending.	
2	Saisha Hospitality Private Limited (the "Complainant") filed a complaint dated January 3, 2022 under Section 156(3) of the Code of Criminal Procedure, 1973,	Not quantifiable
	before the ACJM, Gurugram, against our Company, our Non-Executive Nominee Directors, Ashutosh Sharma and Anand Daniel, and certain others before the	<u>^</u>
	Additional Chief Judicial Magistrate, Gurugram under sections 339, 406, 420, 448, 467, 468, 120B of the Indian Penal Code, 1860 ("Complaint"). Our Company	
	and the Complainant had entered into a lease agreement dated April 24, 2019 ("Agreement") for premises leased by the Complainant for commercial purposes.	
	Upon termination of the Agreement, our Company repossessed the premises due to failure of the Complainant to pay the utility charges. The Complainant alleged	
	that our Company fraudulently sold moveable / immovable equipment, fixtures of the Complainant to a third party. By way of a charge report dated March 26.	
	2021, the investigation officer of the Sector 43, Gurugram Police Station, has concluded that the matter is civil in nature and does not require police action.	
	2021, the investigation officer of the Sector 43, Gurugram Police Station, has concluded that the matter is civil in nature and does not require police action. Thereafter, an order was passed by the Judicial Magistrate for dismissing the Complaint. Subsequently, a criminal revision was filed before the Additional District	
	and Sessions Court, Gurugram, by the Complainant. The matter is currently pending.	
3	The Senior Intelligence Officer, Directorate General of GST Intelligence, Hyderabad Zonal Unit ("SIO") filed a criminal complaint dated October 11, 2023,	Not quantifiable
	against our Company and its Directors, Sriharsha Majety and Lakshmi Nandan Reddy Obul, our Chief Financial Officer, Rahul Bothra and others ("Petitioners")	<u>^</u>
	before the Special Court for Economic Offences, Nampally, Hyderabad ("Trial Court") under Section 200 of Code of Criminal Procedure, 1973 ("CrPC") for the	
	offences alleged to be committed under Sections 16 and 132 of the Central Goods and Services Tax Act, 2017 ("CGST Act"), such as availing input tax credit	
	against invoices issued without the corresponding supply of service, falsifying records or producing fake accounts and providing false information. The Trial Court	
	took cognizance of the complaint by way of an order dated January 8, 2024 ("Impugned Order"). Our Company has challenged the Impugned Order through a	
	petition dated February 21, 2024 under Section 482 of the CrPC before the High Court of Telangana. The matter is currently pending.	
4	[Neha Kohli Uppal ("Complainant") has filed a case under Section 175(3) of the Bharatiya Nagarik Suraksha Sanhita, 2023, against our Company, its Directors	Not quantifiable
	namely, Sriharsha Majety and Lakshmi Nandan Reddy Obul and certain others before the Court of Chief Judicial Magistrate, South District, Saket Courts, New	_
	Delhi ("Court of Chief Judicial Magistrate"), alleging that contents of a parcel picked up by a delivery partner of our Company was not delivered to the end	
	location, but marked as delivered. The Complainant has prayed that the Court of Chief Judicial Magistrate to direct the SHO PS Malviya Nagar to register an	
	FIR against our Company and pass any other order. The matter is currently pending.	
5	Our Company received notices dated July 2, 2019 and September 20, 2019 ("Notices") from the Assistant PF Commissioner RO Bengaluru (Koramangala) ("PF	Not quantifiable
	Authority"), alleging that certain pickup and delivery partners ("PDPs") were not enrolled under the purview of the Employees Provident Fund and Miscellaneous	
	Provisions Act, 1952 ("EPF Act"), and directing our Company to enrol such PDPs within 15 days. Our Company responded to the Notices stating inter alia,	
	that PDPs are not employees of the Company under the definition of the EPF Act and hence were not required to be enrolled. Subsequently, our Company	
	received summons from the Regional P.F. Commissioner-I, Regional Office, Bengaluru ("Regional Commissioner") and has made detailed submissions in this	
	regard. The matter is currently pending.	
C Dogu	latary Action if any – disciplinary action takan by SERI or Stock Exchanges against the Promotors in last 5 financial years including outstanding action	n if any NA

C. Regulatory Action, if any - disciplinary action taken by SEBI or Stock Exchanges against the Promoters in last 5 financial years including outstanding action, if any: N.A. D. Brief details of outstanding criminal proceedings against our Promoters : N.A.

# ANY OTHER IMPORTANT INFORMATION AS PER BRLMs/COMPANY - NIL **DECLARATION BY OUR COMPANY**

We hereby certify and declare that all relevant provisions of the Companies Act and the rules, guidelines/regulations issued by the Government of India or the rules, guidelines/regulations issued by SEBI, established under Section 3 of the SEBI Act, as the case may be, have been complied with and no statement made in the Red Herring Prospectus is contrary to the provisions of the Companies Act, the SCRA, the SCRR, the SEBI Act, each as amended or rules made or guidelines or regulations notified thereunder, as the case may be. We further certify that all statements made in the Red Herring Prospectus are true and correct.

#### **DECLARATION BY THE SELLING SHAREHOLDERS**

Each Selling Shareholder, severally and not jointly, accepts responsibility for only such statements specifically confirmed or made by such Selling Shareholder in the Red Herring Prospectus to the extent such statements pertain to such Selling Shareholder and/or its respective portion of the Offered Shares and confirms that such statements are true and correct in all material respects and are not misleading in any material respect. Each of the Selling Shareholders, severally and not jointly, assume no responsibility for any other statement in the Red Herring Prospectus, including, inter alia, any of the statements made by or relating to our Company, its business, any other Selling Shareholder or any other person(s).