# Global Markets Full Time Analyst Program

Are you bullish or bearish about a career with our Global Markets team?

# What we're looking for (Key Requirements):

- Final year undergraduate/masters' student
- Outstanding academic achievement
- Mathematics, engineering, statistics, or programming background advantageous
- Strong interest in global financial markets and factors that impact them
- Strong quantitative and analytical skills
- Effective verbal and written communication
- Comfortable with change and adjust to changing demands and requirements
- A strong team player and client focused
- Demonstrates energy and drive
- Creative thinking and problem-solving skills
- Demonstrates a keen interest in the business you are applying to
- Fluency in Japanese and English are essential
- For some roles in Global Markets, coding skills are desired but **not mandatory**. Please try your best to answer the two coding challenges in the video interview but if you are unable to do so, you may skip to the end. Be sure to complete your video interview submission if you are skipping the coding challenges.

### Why Us?

Global Markets delivers a wide range of securities products and services, powerful sales and trading capabilities and deep risk management expertise across asset classes. Closely aligned with Global Corporate & Investment Banking's client-managed groups, Global Markets product specialists anticipate and meet the needs of more than 3,000 institutional investors and 7,000 issuer clients.

Leveraging our local relationships and broad global capabilities, we provide our clients with creative and innovative ideas and market insights, trading services, analytics and new products across a broad spectrum of asset classes. These range from interest rate and credit products, foreign exchange, real estate and commodities to cash equities and equity-linked products - all with the goal of enabling our clients to maximize their performance.

# What you'll do (Key Responsibilities):

- Assist on sales, trading, and hedging activities
- Assess market trends and provide quantitative data for clients
- Perform market and quantitative research analysis

- Help originate, structure, and model transactions
- Assist in structuring, pricing, and executing trades
- Assist in building knowledge of clients' investment needs, assess market trends and macroeconomic themes, and help create appropriate solutions to meet clients' needs
- Assist in providing quantitative data and succinct, comprehensive explanations of complex concepts to clients
- Work with teams to develop marketing presentations that create interest in fixed income and Equity products and develop new business
- Assist in developing new products and bringing them to market
- Assist in educating clients about complex structures and technical products

Analysts are hired and placed directly with a specific team. Placement is determined during the hiring process matching the business needs and the interests/skills of the Analyst. The various teams include (not all groups exist in all countries):

• Fixed Income, Currencies & Commodities (Sales)

# Training

For most countries in Asia Pacific, training begins when you will join newly-hired analysts from around the world for an intensive few weeks to learn about our company, its culture and all the relevant tools, techniques and working practices. You'll also receive grounding in your chosen business area, as you develop your professional skills and team-working capabilities.

On return to your local office, you'll take on additional responsibility at an early stage. With on-going development opportunities throughout the program you'll be encouraged to grow your abilities through on-the-job learning and structured training. We'll support and reward you on the basis of your individual performance.

Following the formal training program, you will be on boarded to the Global Banking and Markets Analyst & Associate Academy (GBAM AAA), which will take you on a journey through our global curriculum.

### About Bank of America:

Our purpose as a firm is to make financial lives better, through the power of every connection. Across the world, we partner with leading corporate and institutional investors through our offices in more than 35 countries. In the U.S. alone, we serve almost all of the Fortune 500 companies and approximately 67 million consumer and small-business clients. We provide a full suite of financial products and services, from banking and investments to asset and risk management. We cover a broad range of asset classes, making us a global leader in corporate and investment banking, sales and trading.

# **Connecting Asia Pacific to the World**

Our Asia Pacific team is spread across 19 cities in 12 markets. We are focused on connecting Asia to the world and the world to Asia, using our global expertise to ensure success is shared between us, our clients and our communities. Our regional footprint covers 12 currencies, more than a dozen languages and five time zones, placing us firmly among the region's leading financial services companies.